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RUN BY BUSINESS PEOPLE



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39TH INAC GLOBAL BI-ANNUAL MEETING IN LIMA, PERU

26 Members from 20 different countries made the journey to Lima, Peru, for INAC - Executive Search Worldwide bi-annual Global Partner's meeting, held from 27 to 29 November.



It was a meeting of old friends and new, offering the opportunity to share insights on the current economic situation and its impact on the executive search industry. The INAC members also shared their best practices, based on INAC's global survey. We analyzed how social media is affecting our industry and business in general, and what to expect from it in the long run. How to improve service to our clients was also a hot topic, fueled by client representatives who gave us their view of their current needs and wants, and expectations.

**NEXT MEETING
ISTANBUL - TURKEY
21-23 MAY 2011**

**INAC WISHES ITS MEMBERS
AND THEIR CLIENTS
A HAPPY, HEALTHY AND
PROSPEROUS 2011**

INAC - Executive Search Worldwide is one of the World's first and most innovative Associations of independent search and selection practices. Its global network of selection firms is committed to providing immediate recruitment advice and assistance wherever in the World it is needed.

For more information about INAC - Executive Search Worldwide and its members please visit www.inac-global.com

INAC - Executive Search Worldwide: proud to introduce its new members!

SOUTH KOREA - Paragon Consulting is firmly established in the Korean search industry, known for their uniqueness and cohesiveness in satisfying search demands from their clients. Paragon's consultants have an ample knowledge and experience and global perspectives and insights. Thanks to their partner's disciplines and experience, they are able to meet all spheres of search demands in a cost-effective and timely manner, for both local and multi-national clients. They keep abreast of changing dynamics of the financial market, technology and industrial innovation by participating in seminars and conferences, and are always ready for new search demands by anticipating their clients' needs



beforehand. Paragon Consultants is very happy to join INAC Executive Search Worldwide, and hopes to grow by working together with other INAC member's firms.

From left to right Yoon Seop Won, Advisory Partner and Senior Consultant, Sung Ung Choi, CEO and Chief Consultant, Eui Kyung Baek, Researcher and Consultant, Jonathan Park, Partner and Senior Consultant.

Contact: Sung Ung Choi | E suchoi@prgconsulting.co.kr | +82 2 568 8747 | www.prgconsulting.co.kr

MEXICO - Strategic Talent was founded in Mexico City in 2007 with the vision of giving the market innovative solutions in attracting, selecting and evaluating of executive talent. Strategic Talent explores the market, does extensive search and research to find high potential candidates. Strategic Talent's team, methodology, processes, and strong client focus has resulted in great benefits for clients in IT, Electronics, Consumer Goods, Pharma, Financial and Services, always practicing its slogan 'The right people in the right



place'. Strategic Talent focuses their efforts in becoming a long term business partner, based on 4 fundamental pillars: team passion, innovation, customer focus, and high quality. Strategic Talent considers becoming an INAC member as a great accelerator that will help allow achieving goals in an outstanding way, in a shorter term.

From left to right Elizabeth Loria, Research Specialist, Angeles Madrigal, CEO, Nancy Ramirez, Strategy and QA Manager, Karla Hernández, Talent Manager, Daniela Mora, Sales Manager, Paulina Carmona, Research Specialist Senior.

Contact: Angeles Madrigal | E angeles.madrigal@strategictalent.com.mx | +52 (55) 91721410
www.strategictalent.com.mx

COLOMBIA & ECUADOR - Talent Partnership is a professional services company, with coverage in the Andean and Central American countries. It has a team of 30 human resource specialists. Talent Partnership searches, retains and develops talent, becoming strategic partner to their clients HR management. They are committed to understand their clients' special and unique needs, modifying its services to meet requirements and circumstances, while maintaining effectiveness of their services.



Talent Partnership concentrates on understanding a client's business needs and the personal and professional profile of the executive, incorporating the BIRKMAN method. Their clients are multi-nationals in the Petro-chemical, IT, Consumer Goods, Services, and other industries.

From left to right Santiago Silva, Managing Partner, Claudia Gonzalez, Psychologist, Francisco Silva, Partner.

Contact: Santiago Silva | E ssilva@talentp.com | +571 610 30 22 | www.talentp.com